

OFFER LETTER 2013

Greetings from ibis Saigon South Hotel

Thanks for your kind interest in our hotel. We would like to send you this Rates Proposal for your kind perusal in 2012 and 2013 as followings:

CORPORATE RATE:

Room Only: VND 1.182.500++/night (SGL or DBL)

Room with Breakfast for SGL: VND 1.440.500++/night (01BF) Room with Breakfast for DBL: VND 1.698.500++/night (02BF)

Benefits:

- ✓ Daily mineral water in room
- ✓ Daily tea & coffee in room
- ✓ Free Wi-Fi in guest rooms, F&B outlet and hotel public area
- ✓ Free use of business corner
- ✓ Free shuttle bus service

Long stay packages are available upon request.

General remarks:

- All rates are in Vietnam Dong and are subject to 5% service charge and 10% VAT.
- Our check-in time is at 14:00 and check-out time is at 12:00 noon time. Any check-out later than 14:00 and before 18:00 will be applied 50% charge for the check-out date. And if guests check-out later than 18:00, full charge will be applied for the check-out date.

Once again, thanks a lot for your strong support to our hotel. Please consider our offer as it is one of our best quotations to our top key accounts. Should you have any question or need any clarification, please do not hesitate to contact me directly.

Once you confirm this quotation, we will issue a Corporate Contract for both references. Meanwhile, we look forward to welcoming your guests to our hotel.

Best regards,	
Prepared by:	Accepted by:
Ms. Dang Anh Vy Sr. Sales Executive	Name: Title: